



# *Logistics Reform Panel*

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## Title

**Fleet Support Team**

**Naval Regional Contracting Center Naples Detachment  
Bahrain**

## Background of Achievement

**Award of the Navy's Persian Gulf Bahrain Husbanding Services Contract in October 1998 covering the complete range of logistical support for the visiting fleet. Contract provides for improved port services, reduced contract administration, ease of use for the peacekeepers and documented savings of \$3.9 million over five years.**



# *Process Improvement, Hurdles & Metrics*

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- **Process Improvement**
  - Combined fleet support requirements in Bahrain into one consolidated contract to replace seven previous contracts
  - Utilized Performance Based Statement of Work
  - Decreased acquisition lead-time by 60%
  - Streamlined and simplified solicitation
- **Hurdles**
  - As a consequence of combining seven contracts into one, it was critical to ensure that individual concerns of the seven customers were covered
  - Incorporating uniformity in areas such as inspection and acceptance and converting from functional to performance based Statement of Work
- **Metrics**
  - Reduced Pages of SOW from over 100 to less than 40 pages
  - Decreased PALT from 371 days to 153 Days
  - Increased competition



## *Results to Date*

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- Effectively tested during Operation Desert Fox
- Better visibility of Port Service Costs
- Improved monitoring through CRAFT (Cost Reporting and Forecasting Tool)
- Better communication as a result of engaging the customers and potential offerors long before the issuance of the solicitation and contract
- For more information on this practice send an e.mail to [ctexcdnate@ar.navy.mil](mailto:ctexcdnate@ar.navy.mil)